



# Unleashing the Value of Healthcare Diagnostics

## Who We Are

XIFIN is a health information technology company that leverages diagnostic information to improve the quality and economics of healthcare. We help diagnostics providers unleash the value of their diagnostics.

Diagnostics are a crucial and powerful part of the healthcare ecosystem. Yet diagnostics are often undervalued, as evidenced by ongoing regulatory and reimbursement pressure.

## What We Do

XIFIN is at the epicenter of provider, patient, and payor data exchange in an evolving healthcare market. XIFIN's cloud-based solutions seek to optimize performance—whether it be workflow, financial, analytical, or patient outcomes. XIFIN solutions enable diagnostic providers to increase revenue, improve operating efficiencies, collaborate and share data effectively, and ultimately, to improve health outcomes and lower the costs of healthcare management.

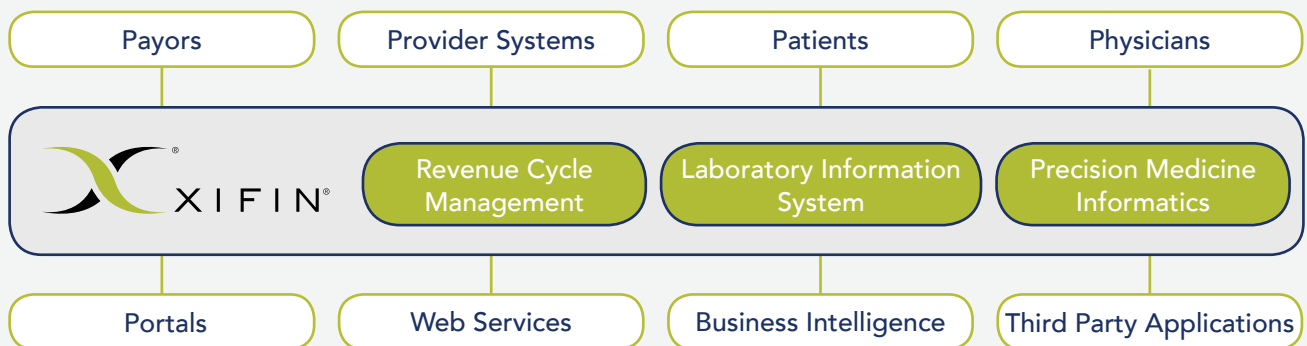
## XIFIN Solutions

**Revenue Cycle Management:** XIFIN RPM is a comprehensive, highly automated cloud-based RCM solution for laboratories and other diagnostic services providers that maximizes cash collection and profitability, improves efficiency, and delivers visibility and control over financial operations. Available for both in-house and outsourced billing operations.

XIFIN RPM delivers a FASB, GAAP, and SOX compliant and general ledger-ready financial package. Real-time business intelligence demonstrates unequaled financial integrity and supports evolving healthcare models.

**Laboratory Information:** XIFIN LIS Anywhere is an advanced cloud-based laboratory information system with robust applications for molecular diagnostics and genomics, anatomic pathology, clinical laboratory, and toxicology. The diagnostic platform supports XIFIN ProNet, a collaborative clinical data management solution that facilitates cloud-based digital pathology as well as physician collaboration through the exchange of key images, data and reports.

### Enabling Healthcare Diagnostics Through Financial Integrity, Connectivity, and Workflow Automation



## Best-In-Class Security and Availability

XIFIN SSAE 18 and SOC 1 and 2-audited solutions conform to the highest standards, with “four 9s” uptime, complete data replication and fully redundant infrastructure, all resident on the only certified Tier IV+ Gold data center.

## Who We Serve

XIFIN serves healthcare diagnostic service providers, whether engaged in clinical laboratory testing or precision and personalized medicine, or medical device diagnostics. XIFIN’s mission is to deliver value to our customers through exceptional technology and services that provide the necessary metrics and knowledge to enable healthcare providers to reduce costs while maximizing value from their financial operations.

Laboratory Expertise	Radiology Expertise	Other
<ul style="list-style-type: none"><li>■ Clinical</li><li>■ Hospital Outreach</li><li>■ Molecular Diagnostics</li><li>■ Pain Management/PGx</li><li>■ Pathology</li><li>■ Nursing Home</li></ul>	<ul style="list-style-type: none"><li>■ Hospital Groups</li><li>■ Imaging Centers</li><li>■ Mobile Imaging</li></ul>	<ul style="list-style-type: none"><li>■ Accountable Care Organizations</li><li>■ Integrated Delivery Networks</li><li>■ Medical Device</li><li>■ University Medical Centers</li></ul>

## Affiliations & Partnerships

Navigating through the perpetually changing diagnostic healthcare landscape requires a partner, expert and leader. XIFIN pioneers open standards, defines best practices, and is a trusted advisor on compliance and reimbursement. We continually work to advance standards and best practices in the diagnostic healthcare community, and partner with industry leading technology companies and service providers to stay at the forefront of change.

### Association and partner affiliations include:



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San Diego, California 92130

General: 858-793-5700  
Sales: 866-934-6364

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www.XIFIN.com

## XIFIN At-a-Glance

### Ownership:

Privately held by GTCR Holdings, a leading private equity firm focused on investing in growth companies in the healthcare, financial services & technology, and information services & technology industries.

### Highlights:

- 7 of top 10 laboratories
- \$29 billion in gross claims billed annually
- 100% payor reach
- 200 million claims processed on XIFIN annually
- Physician reach of over 50%

### Awards:

- Inc. 5000 Honor Roll (11 time honoree)
- Frost & Sullivan Company of the Year
- Deloitte Technology Fast 500 and Fast 50 (10 years)
- Triple Tree iAward
- Silicon Review 50 Best Workplaces of the Year
- Inc. Impact 50: America's 50 Fastest Growing Women-led Companies

### Corporate Headquarters:

XIFIN, Inc.  
12225 El Camino Real  
San Diego, CA 92130

### Employees:

More than 350

### Year Founded:

1997