

Optimizing Business and Patient Outcomes for Pathology Labs

With the growing recognition of the central role diagnostics play in healthcare, Pathology is at a critical juncture. Even as proliferating regulation, reimbursement reductions and aggressive competition challenge pathologists' survival, their diagnostic knowledge and resources are being called upon to improve patient care and outcomes. Increasingly, they face demand for comprehensive reporting, collaboration and data sharing to support multidisciplinary teams, clinical decision support, and patient-centered coordinated care.

Automate workflows, maximize reimbursement and revenue, and provide collaboration tools that improve quality assurance and open up new revenue streams

In this challenging business environment, the XIFIN Health Economics Optimization (HEO) Platform and solutions provide pathology labs with the competitive edge they need to succeed by sustaining profitability while helping to deliver optimal patient outcomes. Our platform and solutions are designed to automate workflows, maximize reimbursement and revenue, and provide collaboration tools that improve quality assurance and open up new revenue streams.

A Powerful Platform for Today's and Tomorrow's Complex Healthcare Ecosystem

The XIFIN HEO Platform is the foundational technology that powers our solutions. Information-centric, it is strategically designed to meet the complex information-sharing needs of the modern pathology laboratory. Its inherent interoperability provides the perfect path to effective clinical decision support and cross-collaboration. With access to accurate financial and clinical data, pathology labs gain a better understanding of their financial and operational picture, resulting in better business decisions, optimized reimbursements, and maximized cash.

XIFIN HEO Platform's cloud-based architecture frees labs from having to install and maintain costly IT infrastructure, software updates and new releases. Moreover, its extensibility improves efficiency, productivity, and responsiveness, both across the enterprise and externally.

Solutions to Sustain Your Business

With the XIFIN HEO Platform as their foundation, several key solutions have been designed to meet the needs of today's pathology laboratories. XIFIN RPM is a complete revenue performance management solution; XIFIN LIS Anywhere streamlines processes by connecting operational procedures; XIFIN ProNet is a powerful physician collaboration solution; XIFIN Business Intelligence combines clinical and financial for accurate, meaningful analytics that inform sound business decisions; and XIFIN iNet extends the functionality of XIFIN HEO Platform and solutions to external service providers. Together, these solutions enable end-to-end connectivity, collaboration, and continuity of care throughout the entire diagnostic lifecycle, from patient to payment.

Solutions Strategically Designed for Pathology Labs

The XIFIN HEO Platform and the solutions that run on it are strategically designed to meet the high-volume, secure and interoperable needs of pathology laboratories. Labs can choose a single solution or the set that best meets their needs today, adding on as your business evolves or as new ones are introduced.

XIFIN RPM

Our comprehensive Revenue Performance Management solution is designed to meet the needs of both high-transaction, margin-challenged laboratory environments, and cutting-edge but reimbursement-challenged personalized medicine and molecular diagnostics. XIFIN RPM automates billing workflow, optimizes billing and collection practices, manages medical claim filing, and reduces regulatory compliance risk. XIFIN RPM has strong financial underpinnings, balancing accounts to the penny and delivering GAAP and Sarbanes-Oxley financial data to the general ledger. The solution is securely interoperable with other internal and external systems. Plus, it comes with an extensive set of managed services that minimizes the burden on your IT staff while ensuring maximum benefits from the system.

XIFIN LIS Anywhere

XIFIN LIS Anywhere is a modular web-based laboratory information system that integrates all the critical components of your laboratory operations via an intuitive, pathologist-friendly solution that delivers robust consolidated reporting, significant improvements in testing capacity, shorter overall case turnaround and tighter communication with informatics platforms and external systems. With LIS Anywhere, pathology labs can spend more time contributing to better patient care and outcomes, and less time on data entry and paper shuffling.

XIFIN ProNet

XIFIN ProNet is a physician collaboration solution that lets pathologists securely collaborate and consult with colleagues and multidisciplinary teams online and in real time. It includes universal whole slide imaging capabilities that do not depend on proprietary slide viewing technology or closed network integration. For consults, it can also manage the process from referral through payment, opening up important additional revenue streams.

XIFIN Business Intelligence

Laboratories are rich sources of financial, diagnostic and demographic information, but putting that information together to provide useful analysis and metrics is no easy task. Drawing on our deep expertise in laboratory reimbursement and operations, we have designed XIFIN Business Intelligence to deliver meaningful information that combines clinical and financial information, making it an essential element in a laboratory's strategic management and reporting toolkit. Secure and accurate, XIFIN Business Intelligence provides scorecards, benchmarking, performance alerts, strategic and operational dashboards, and intuitive ad hoc reporting and data discovery. Precisely measure results, compare them to industry benchmarks, and make informed business decisions.

XIFIN iNet

XIFIN iNet web portals and services help pathology labs make maximum use of the XIFIN HEO Platform. Empower your client physicians to gain access to test and eligibility information quickly and efficiently without tying up laboratory resources. Securely and compliantly exchange information with patients, from laboratory results, to demographic and insurance information, to online bill payment. Ensure synchronicity across internal and external systems, automatically.



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