

XIFIN Pain Management & Toxicology Solutions: Optimization in a Value-Based World

The market for toxicology and pain management testing is experiencing rapid growth. As the economy improves and new jobs are added, pre-employment testing is on the rise. Meanwhile, the regulatory environment is in flux, with many states now requiring ongoing testing to monitor for compliance and abuse when certain pain management drugs are prescribed for more than 30 days. In addition, diagnostic and monitoring tests are becoming increasingly complex, due, in part, to increased use of pharmacogenomics tests to determine what drugs patients will respond to best. Changing CPT codes and payor requirements only serve to further complicate matters.

XIFIN helps some of the country's largest pain management laboratories realize superior results.

For laboratories that serve these markets, XIFIN offers solutions that optimize complex workflows, optimize billing and reimbursement, and enable effective, secure information exchange, even in this high volume, rapidly changing environment. In fact, XIFIN is already helping some of the country's largest pain management laboratories realize superior results.

Cloud-Based XIFIN HEO Platform Drives Efficiency, Interoperability, and Productivity

The XIFIN Health Economics Optimization (HEO) Platform is the foundational technology that powers our clinical, financial, and health management solutions. XIFIN HEO supports pain management laboratories with automated workflows and

integrated clinical reporting, optimized billing solutions, deep interoperability with external technologies and systems, and enterprise-class business intelligence.

Plus, XIFIN HEO is cloud-based, freeing labs from having to install and maintain their own IT infrastructure and software updates. A cloud delivery model enables XIFIN to perform services, such as electronic file submission and making payor edits, that would otherwise burden your laboratory's staff.

The platform's HIPAA-compliant framework makes it easy to extend the capabilities of the platform and to securely share information with other systems, resulting in increased efficiency and productivity, as well as more accurate and timely information across the enterprise.

XIFIN iNet client and patient portals extend important functionality all the way to the referring physician's office, specimen collection site, and the patient. XIFIN iNet portals enable review of patient accounts for unpaid balances, payments, and error correction. Code assistance smooths the transition to ICD-10 by enabling physicians to identify up-front the correct code to use, and to correct payor-flagged coding errors for resubmission.

Solutions that Address the Unique Needs of the Pain Management Market

XIFIN RPM – A comprehensive revenue performance management solution that supports the high volumes and unique billing and reimbursement scenarios that pain management laboratories face. XIFIN RPM is highly automated, and built to submit clean claims up front for efficiency and timely payment. Denials and rejections are identified quickly and managed effectively for speedy resubmittal and maximum reimbursement.

In addition, the flexible system effortlessly manages both the complexity and variability associated with therapeutic drug monitoring as well as recurring testing for patient compliance. Not only can it accommodate different payor requirements and codes that come with pain management testing, it's also easy to modify as payors make changes.

With 100 percent reconciliation, interoperability that minimizes the introduction of errors, and GAAP and Sarbanes-Oxley compliance you can count on the integrity of your financial data.

XIFIN LIS Anywhere – A powerful, web-based laboratory information system that features capabilities critical to pain management, toxicology and related pharmacogenomics testing, including toxicology result interfacing, logic-driven drug response reporting, bioinformatics platform integration, PCR raw data import, and a medication database for patient prescription tracking. With XIFIN LIS Anywhere, labs can securely connect and exchange information with other systems and organizations, such as hospital EMRs, doctor offices, billing software, and laboratory systems. XIFIN LIS Anywhere reduces operating costs, increases efficiency of reporting processes, increases laboratory testing capacity, improves data quality, shortens turnaround time, and optimizes laboratory assets.

XIFIN Business Intelligence – XIFIN HEO features enterprise-level financial and operational business intelligence tools that use real-time dashboards and reports to provide timely, accurate insight into business performance and enable you to make informed business decisions. With a world-class data warehouse at its core that reflects a deep understanding of complicated clinical and financial data, XIFIN Business Intelligence is an unmatched “source of truth.”

XIFIN Business Intelligence provides powerful insights that pain management and pharmacogenomics laboratories need to fine tune and optimize their businesses. Dashboards provide financial, operational, and client activity overviews, and with the appropriate permissions, laboratory sales staff can even access informative client activity data like current and historic account information from their mobile devices, while they are working in the field.

XIFIN ProNet – XIFIN ProNet solutions facilitate collaboration and exchange of key healthcare data and reports. From enabling multidisciplinary teams to combine information and work together, to forming specialized repositories, ProNet solutions enable colleagues—whether within or between networks, across campus, or around the world—to improve the quality of diagnosis, online, and in real time.

Taking the Complexity Out of Pain Management

XIFIN's cloud-based Health Economics Optimization Platform and billing, laboratory information, and collaboration solutions form the technological foundation that pain management and pharmacogenomics laboratories need to stay nimble and efficient in today's rapidly changing and complex healthcare environment. Collect more cash faster, improve clinical and financial operations, and also improve customer satisfaction. Let XIFIN show you how.

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