XIFIN Radiology Solutions—Enabling Success in the Shift from Volume to Value

As the healthcare industry moves toward a value-based model, radiology groups are facing an ever-increasing need to achieve greater control of revenue cycle management. Faced with challenges of shrinking reimbursement rates and rising costs, radiology providers billing for services rendered require optimized solutions that will position them well for the future. To combat eroding margins, these organizations also require highly automated and optimized workflows, which in turn must reflect all current standards, policies, and requirements.

After switching, one customer cut manual claim handling by 2/3 and cut turnaround time from 2 weeks to less than 24 hours.

To succeed in the new paradigm, radiology groups must not only continue to demonstrate the critical role they play in the patient care continuum, but also gain operational efficiencies and maximize reimbursements. XIFIN provides the solutions modern radiology groups require, and delivers them through a truly cloud-based delivery model, ensuring low infrastructure and maintenance costs.

XIFIN RPM for Radiology — A Comprehensive Revenue Performance Management Solution

XIFIN RPM is more than just a billing system. It's a comprehensive revenue performance management solution that features automated workflow functionality designed to help radiologists maximize their claims revenue and cash. With eroding reimbursement, it's more important than ever

for radiology providers to collect the entire amount due to them—but billing inefficiencies often means underpaid claims cost more in labor to pursue and appeal than the value of the discrepancy. With XIFIN RPM's policy of 100% reconciliation, identifying exactly where the shortfalls are and setting up automated workflow to pursue and appeal underpaid claims is a snap, all without billing department intervention. The result? Maximized revenue with no extra burden on your busy staff.

XIFIN RPM provides a sophisticated, yet highly configurable, set of automated workflows that ensures submitted claims:

- Are accurate and payable before submission

- Conform to payor requirements

- Submit in the timeliest manner possible

- Provide deep visibility to all levels of potential billing errors

XIFIN RPM enables radiology providers to improve billing and claims efficiency, while speeding turnaround and increasing cash collectability. For example, one XIFIN customer found 100% of its claims were being touched by staff before adopting XIFIN RPM; after switching to XIFIN, billing personnel were able to concentrate on only those claims that required additional error processing, causing the number of claims processed with manual intervention to fall by two thirds, to under 34%. Likewise, claims turnaround dropped from two weeks less than 24 hours.

XIFIN Business Intelligence Provides Timely, Accurate Insights

Since you cannot manage what you cannot measure, XIFIN RPM also delivers comprehensive business intelligence and

reporting that provides detailed financial, performance, and operational reports. XIFIN Business Intelligence's data models reflect deep understanding of billing data and how to use it analytically; our business intelligence empowers management with the information necessary to improve decision-making, enhance payor contracting and account management, and identify business areas that could most benefit from process optimization.

XIFIN HEO also features world-class, enterprise-level financial and operational business intelligence tools that use real-time dashboards and reports to provide timely, accurate insight into business performance. XIFIN Business Intelligence combines clinical and financial data for accurate, meaningful analytics that inform sound business decisions. Built on XIFIN's extensive data warehouse, radiology providers can rely on productivity and RVU analysis reports to help better understand their business and make more informed decisions.

XIFIN ProNet for Coordinated Care and Collaboration

Evidence shows cross-collaboration improves outcomes, and XIFIN ProNet solutions use our comprehensive physician collaboration network to facilitate collaboration and exchange of key healthcare data and reports. Multidisciplinary teams are able to connect with colleagues inside and outside of their network, across campus and around the world, online and in real time to improve the quality of diagnosis. XIFIN ProNet solutions also make it possible for radiology slides and pathology images and related content to be accessed via a consolidated diagnostic report (CDR), allowing all relevant parties to identify discordant diagnoses earlier and work together to resolve them. In doing so, radiologists have the opportunity to not only take a more active role within the multidisciplinary team, but to also positively impact the patient care continuum.

Powered by a Robust Cloud-Based Platform

XIFIN solutions run on the powerful cloud-based XIFIN Health Economics Optimization (HEO) Platform. XIFIN HEO is designed to enable radiologists to succeed through automated workflows, collaboration and consultation tools, interoperability with external technologies and systems, and world-class, enterprise-level business intelligence.

Being cloud-based means that XIFIN HEO frees radiology providers from having to install and maintain costly IT infrastructure, software updated, and new releases. XIFIN further leverages cloud delivery by making the frequent payor edits and regulatory updated that are required for clean claim submittal—in essence, radiology groups benefit by outsourcing these time-consuming and hard to maintain revisions, without giving up control over their billing. The XIFIN HEO Platform features automated workflows and interoperability with other systems, functional client and patient portals, and enterprise-level business intelligence.

The XIFIN Advantage

XIFIN health economics optimization radiology solutions offer unparalleled efficiency and accuracy. XIFIN RPM's powerful automation and superior data capture and management improve both productivity and cash collected. Radiology groups can offload electronic submission tracking and payor edit upkeep, even as their staff takes better control of their billing and analytics. XIFIN ProNet provides essential data and image exchange and collaboration capabilities, which are so critical in care coordination. Ultimately, the XIFIN HEO Platform and solutions help radiologists thrive in the value-based healthcare care paradigm, enabling them to more actively participate in the multidisciplinary team while maximizing revenue and cash at a time when every penny counts.

For more information, visit WWW.XIFIN.COM/RADIOLOGY